



LARK MUSIC LOFT PRICING

August 1, 2026 – Aug 31, 2027

Private Lessons

Private Lesson Pricing = Tuition + Annual Materials Fee

Private Lesson Options

<u>30-minute weekly lessons</u>	<u>45-minute weekly lessons</u>	<u>60-minute weekly lessons</u>
\$184/month	\$248/month	\$305/month
	10% off base price	\$17% off base price

Trial Lesson

- Each student is allowed one **FREE TRIAL LESSON** per academic year.

Tuition Details

- Month-to-month plan (no contracts; no annual commitments!)
- Pay up front for a month of lessons.
- Tuition is due on the first of each month.
- Start any time; pause any time.
- No late fees
- Auto-Pay is required through the Opus1.io portal.
- Failure to pay by the 15th of each month will result in a suspension of classes until the student's account is paid in full.

Fees

- Materials Fee \$120/year
 - Once a year, your invoice will include a \$120 Materials Fee (per student).
 - This fee will be auto-charged to your account upon your initial enrollment and on that date every year thereafter.
 - This fee covers books, materials, supplies, and instrument maintenance (excluding significant instrument maintenance/repair of personal instruments) for the entire academic year.
 - No part of the Materials Fee will be reimbursed for any reason.

Scheduling



- Lark is open 48 weeks per year. We are closed the weeks of Thanksgiving, Christmas, New Year's, and Spring Break. We are open for all other bank holidays.
- Our pricing model accounts for fluctuations in the number of days per month and holiday closures; tuition will not be prorated when these fluctuations occur.
- Lark Music Loft maintains a strict No Make-Up Policy. Missed lessons will not be rescheduled or reimbursed (unless the teacher cancels, in which case a make-up credit will be automatically added to the student's account). Please see the Studio Policy document on our website for details.

Discounts

- Birdsong Buddies: Refer a friend, and get \$95 off your next invoice!
 - Your friend just needs to enter your name in the "Referrer" field on their registration form.
- Sibling Discount: 10% off payment plan
- Please follow us on social media for seasonal sales, discounts, coupon codes, and giveaways!



Group Classes

Group Class Pricing = Tuition + Registration Fee

Group Class Options

<u>Music Video Lab</u>	<u>Group Piano/Guitar</u>	<u>Music Together (ages 0-5)</u> <u>Canta y Baila (ages 0-5)</u> <u>Rhythm Kids (ages 4-8)</u>
60 mins/week for 6 weeks \$199 Tuition	60 mins/week ongoing \$129/month	45 mins/week for 11 weeks \$385 Tuition *Payment plans available
\$25 registration fee per student, per semester	\$50 registration fee per student, per semester	\$50 registration fee per 10-week session

Summer Camps

<u>Piano Camp (ages 6-10)</u>	<u>Rock Band Camp (ages 6-11)</u>	<u>Rhythm Kids Camp (ages 4-8)</u>
3 hours/day, 5 days/week \$299/student/week	3 hours/day, 5 days/week \$299/student/week	3 hours/day, 4 days/week \$239/student/week
Register for Rock Band Camp in the same week and get 50% off and lunch provided!	Register for Piano Camp in the same week and get 50% off and lunch provided!	

Lark After Dark: 18+ Band (Play with the Pros!)

<u>Coffee House Package</u>	<u>Mainstage Package</u>	<u>Diva Package</u>
\$329	\$499	\$649
1 Rehearsal	1 Private Lesson	1 Private Lesson
1 Gig (@ coffee shop)	2 Rehearsals	2 Solo Rehearsals
	1 Gig (@ 3 Nations)	1 Gig (@ 3 Nations)



You + 2 Members of the Lark House Band	You + 3 Members of the Lark House Band + 1 other adult student	You + 4 Members of the Lark House Band
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- Group class students are allotted a maximum of 3 make-up credits per semester/session. Unused make-up credits will not be reimbursed.

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Friendly Flocks

Friendly Flocks is an invitation-only opportunity for current Lark students to be paired with other high-achieving students for a group playing experience. Rather than meeting weekly for an entire semester, these jam sessions are scheduled ad hoc with the help of the Studio Director and the students' teachers. Sessions are facilitated by one or more faculty member. The goal is to enrich and enhance students' music experience by offering a group playing experience.

The fee is **\$32/hour/student**, which will be added to your monthly invoice.

This program is available for all ages and levels! If you are interested in playing with friends—or making new friends by playing in a new group—email michelle@larkmusicloft.com to sign up.